

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: January 24, 2011

VISUALANT, INCORPORATED
(Exact name of Registrant as specified in its charter)

Nevada
(State or jurisdiction of incorporation)

0-25541
(Commission File No.)

91-1948357
(IRS Employer Identification No.)

500 Union Street, Suite 406
Seattle, Washington 98101
(206) 903-1351
(Address of Registrant's principal executive office and telephone number)

Section 2 - Financial Information

Item 2.01 Completion of Acquisition or Disposition of Assets.

On January 24, 2011, Visualant, Inc. (OTCBB: VSUL), a pioneer provider of industry-leading color based identification and diagnostic solutions, announced that it signed a letter of intent to Eagle Technologies USA ("Eagle") (www.eagletechnologiesusa.com) of Brea, California.

Eagle, founded by card industry leaders Greg and Ryan Hawkins and Jeff Fulmer in 2008, has rapidly emerged as the premier provider of blank PVC and polyester composite cards to the identification market. Eagle will provide an immediate additional \$1 million in annual revenue to Visualant and is projected to grow to \$3 to \$4 million in revenues over the next two years as Eagle increases the range and technical sophistication of its product line.

With this acquisition, Visualant will continue with its strategic initiative to consolidate relevant security and authentication assets. At the same time, Visualant will provide Eagle and its management the human and capital resources necessary to rapidly accelerate its growth. Upon the closing of this acquisition, the Eagle team will continue to manage Eagle with full profit and loss responsibility.

Under the terms of the Letter of Intent, Eagle will be acquired for \$1 million, consisting of 1.2 million shares of restricted VSUL common stock valued at \$.4167 per share, the price during the period of the negotiations, and a promissory note in the amount of \$500,000 payable as follows:

- 1) \$150,000 will be paid in cash to Seller on the earlier of the one-year anniversary of the closing date of the Acquisition or upon the closing of more than Two Million Five Hundred Thousand in financing.
- 2) \$150,000 will be paid in cash to Seller on the earlier of the two-year anniversary of the closing date of the Acquisition or upon the closing of more than Five Million in aggregate financing since closing.
- 3) \$200,000 on the earlier of the third anniversary of closing date of the Acquisition or upon the closing of more than Seven Million Five Hundred Thousand in aggregate financing since closing.

The promissory note is collateralized by the stock and assets of Eagle until paid in full. In addition, consideration will be provided post closing to the ownership and senior management in Eagle in form of the creation of a bonus pool. The bonus pool will be comprised of one million shares of VSUL common stock which shall be escrowed at closing and released to Eagle ownership and management if they generate \$4 million in cash flow positive gross revenues within two years of closing of this transaction. The shares shall be distributed at the sole discretion of the ownership and senior management of Eagle.

The letter of intent is subject to (i) approval of the acquisition by the Board of Visualant and Eagle; (ii) completion of due diligence; and, (iii) agreement to customary terms and conditions. The acquisition is expected to close by March 31, 2011.

The above description of the Letter of Intent is only intended as summarize the Letter of Intent. The full Letter of Intent is attached as Exhibit 10.1. On January 27, 2011, the Company issued a press release to announce the signing of the Letter of Intent as described in response to Item 2.01 of this Current Report on Form 8-K. A copy of the press release is filed herewith as Exhibit 99.1 and is incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits –

Exhibit No.	Description
10.1	Letter of Intent dated January 24, 2011 by and between Visualant, Inc. and Eagle Technologies USA.
99.1	Press Release of Visualant, Inc. dated January 27, 2011 announcing the Letter of Intent with Eagle Technologies USA.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Registrant: VISUALANT, INCORPORATED

By: /s/ Mark Scott
Mark Scott, CFO

January 31, 2011

Item 9.01 Exhibits

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits –

Exhibit No.	Description
<u>10.1</u>	Letter of Intent dated January 24, 2011 by and between Visualant, Inc. and Eagle Technologies USA.
<u>99.1</u>	Press Release of Visualant, Inc. dated January 27, 2011 announcing the Letter of Intent with Eagle Technologies USA.



January 24, 2011

Greg Hawkins, Jeff Fulmer & Ryan Hawkins
Eagle Technologies USA
595 Apollo Street
Brea, CA 92821

Re: Letter of Intent

Dear Gentlemen:

The following represents a summary of the terms of our proposal regarding an acquisition by Visualant, Inc. ("Visualant" or "Company") or its wholly-owned subsidiary, TransTech Systems, Inc., of one hundred percent (100%) of the stock (on a fully-diluted basis) of Eagle Technologies USA ("ET"), a California corporation. This Letter of Intent ("Letter of Intent") sets forth the agreement of the parties to proceed promptly and in good faith to complete the terms of, and to execute, deliver and perform a Stock Purchase Agreement (the "Definitive Agreement").

This Letter of Intent shall expire on March 31, 2011 or until the parties enter into the Definitive Agreement, whichever occurs first, with an outside anticipated closing date of the transaction no later than thirty (30) days from the date the Definitive Agreement is executed by all parties or such other date for closing as is set forth in said Agreement. Upon written request to ET, Visualant shall be entitled to a 30-day extension of the expiration date of this Letter of Intent should any extension be necessary due to delays in completing the due diligence review pursuant to Section 5 below or in satisfying any of the conditions precedent in Section 4.

The transaction will be structured as follows:

1. Acquisition of Stock. Visualant or its wholly-owned subsidiary, TransTech Systems, Inc. will acquire from ET and/or its shareholders (collectively, the "Seller") one hundred percent (100%), on a fully-diluted basis, of all of the issued and outstanding shares of all classes of stock (the "Shares") of ET (the "Acquisition").

2. Consideration. As consideration for the Shares, Visualant will pay Seller a total of One Million U.S. Dollars (\$1,000,000), which shall be payable in a combination of promissory notes and common stock as follows:

500 Union Street Suite 406 Seattle, WA 98101

(a) One Million Two Hundred Thousand (1,200,000) SEC Rule 144 restricted shares of Visualant common stock.

(b) A promissory note in the amount of Five Hundred Thousand Dollars (\$500,000) payable as follows:

- 1) The sum of One Hundred and Fifty Thousand Dollars (\$150,000) will be paid in cash to Seller on the earlier of the one-year anniversary of the closing date of the Acquisition or upon the closing of more than Two Million Five Hundred Thousand in financing.
- 2) The sum of One Hundred and Fifty Thousand Dollars (\$150,000) will be paid in cash to Seller on the earlier of the two-year anniversary of the closing date of the Acquisition or upon the closing of more than Five Million in aggregate financing since closing.
- 3) The sum of Two Hundred Thousand Dollars (\$200,000) on the earlier of the third anniversary of closing date of the Acquisition or upon the closing of more than Seven Million Five Hundred Thousand in aggregate financing since closing.
- 4) The promissory note shall have a security interest on all stock and assets of ET until paid in full.

(c) The foregoing consideration shall be structured in the definitive agreement in such as way as to provide such favorable tax consequences for ET and its shareholder may desire or deem necessary.

3. Management of ET Post-Acquisition.

(a) ET will be operated as a separate division or wholly-owned subsidiary of TransTech, with separate profit and loss responsibilities. Designated management will have employment contracts with base compensation, bonus and benefits commensurate with their positions. In no event will their compensation be less than that received during the previous year pre-closing.

(b) ET management and employees will participate in the Visualant employees' stock option plan under terms and conditions to be established by management and the Board of Directors of Visualant. Designated senior managers of ET shall have employment contracts with the company which shall be executed at closing.

(c) Visualant shall provide Two Hundred and Fifty Thousand Dollars (\$250,000) in cash or cash equivalents post closing as operating capital for ET.

(c) Additional consideration will be provided posting closing to the ownership and senior management in ET in form of the creation of a bonus pool. The bonus pool will be comprised of One Million (1,000,000) shares of Visualant common stock which shall be escrowed at closing and released to ET ownership and management if they generate Four Million Dollars in cash flow positive gross revenues within two years of closing of this transaction which shares shall be distributed in a manner to be agreed upon at the sole discretion of the ownership and senior management of ET.

4. Conditions Precedent. As conditions precedent to the closing of the Acquisition, the following events must first have occurred or be satisfied:

(a) Consent of Directors and Shareholders. The Board of Directors and the shareholders of Visualant and ET shall have approved and agreed to the acquisition of the Shares of ET by Visualant.

(b) Third-Party Consents. To the extent required under the terms of any existing contracts, all third-party approvals and consents shall have been obtained to the sale of the Shares and the sale of a controlling interest in ET to Visualant.

(c) Due Diligence Review. Visualant and its legal counsel shall have completed, to their satisfaction in their sole discretion, their due diligence review of ET and all of its properties and assets.

5. Due Diligence. ET and its shareholders agree to honor all reasonable requests of Visualant, its legal counsel, accountants and other agents, for information, materials and documents that relate to ET, its properties and assets. Visualant and its agents and representatives agree to preserve the confidentiality of all information, materials and documents provided to them. In that regard, ET and its shareholders agree that Visualant shall have full and complete access to the books, records, financial statements and other documents (including without limitation, articles of incorporation, bylaws, minutes, stock transfer books, material contracts, and tax returns) of ET as Visualant, its legal counsel and accountants, may deem reasonable or necessary to conduct an adequate due diligence investigation and review.

6. Good Faith Representation. This Letter of Intent is intended to set forth the basic terms and conditions of the parties with respect to the matters discussed. The parties agree that hereafter they shall promptly take all steps necessary to have their respective legal counsel prepare the final documentation necessary to effectuate their agreements. To the extent that any material issue is not resolved herein, the parties agree to promptly and in good faith resolve the same. Notwithstanding the lack of final documentation at this time, the parties agree to proceed at all possible speed to satisfy any conditions precedent to the completion of the intended Acquisition to all extents possible.

7. Confidentiality. The parties understand that it is possible certain of the conditions precedent may fail and that the intended transaction may not be completed, notwithstanding each party's good faith best efforts. Therefore, the parties agree that any information obtained from any other party pursuant to the negotiations leading to this Letter of Intent or hereafter until closing shall be deemed by each to be confidential trade and business secrets of each, and each party hereby warrants that it shall not disclose the same to any other person without the express prior written consent of the party from whom the information was obtained.

8 . Definitive Agreements. The parties intend that a Stock Purchase Agreement and any other necessary ancillary agreements (collectively, the "Definitive Agreements"), which will contain customary covenants, conditions, representations and warranties made as of the date of execution and as of the date of closing of the Acquisition, will be completed and executed by the parties at or prior to the time of closing.

9 . Lock-Up. The provisions of this Section 9 shall not be binding on ET until such time as the condition precedent set forth in Section 4(b) above has been satisfied or expressly waived by Visualant. Upon satisfaction or waiver of the condition precedent set forth in Section 4(b), and in consideration of the effort and expense to be incurred by Visualant in connection with its due diligence review and the proposed Acquisition, ET, its directors, officers and shareholders, jointly and severally, agree that for the period commencing on the date such condition precedent has been satisfied or waived and ending on the later of: (a) January 10, 2010, or (b) the date this Letter of Intent expires, including any extension hereof (the "lock-up period"), each of you will not in any way seek, on your own behalf or on behalf of others, to approach or involve other individuals or entities in this Acquisition except in cooperation and concert with the undersigned. Each of you further covenant and agree that during said lock-up period, you will not, either on your own behalf or on behalf of ET or the shareholders of ET: (a) discuss, entertain, consider, solicit or initiate any proposal (including any prior offer or solicitation) that contemplates the sale of ET or any of its assets, including but not limited to its intellectual property; or (b) negotiate or execute any contract, agreement or undertaking with any third party or entity that contemplates or provides for, either directly or indirectly, the sale of ET, or its assets; or (c) take any action which would materially alter the nature or extent of its assets, or otherwise render impossible the consummation of the transactions contemplated by this Letter of Intent.

10 . Conduct of Business. Until the closing of the Acquisition or the termination of this Letter of Intent, ET will conduct its business and operations in a manner consistent with past practices and will not engage in transactions outside the ordinary course of business.

11 . Expenses. The Company shall be solely responsible for paying the ET fees up to \$10,000 for legal counsel and accountants. ET and/or its shareholders will be responsible for any other expenses and any taxes due, if any, as a result of the stock sale contemplated herein.

12 . Binding Nature. Upon your approval and acceptance hereof, this Letter of Intent shall constitute a binding agreement to enter into the aforesaid Definitive Agreements, subject, however, to the satisfaction of the conditions precedent set forth in Section 4 above.

If you accept and agree to this Letter of Intent, please sign and date a copy of this letter and return it to the undersigned at 500 Union Street, Suite 406, Seattle, WA 98101, facsimile number (206) 903 1352.

Letter of Intent

Sincerely yours,

Visualant, Inc.

/s/ Ron Erickson

Ron Erickson

Its: Chairman

TransTech Systems, Inc.

/s/ Jim Gingo

Jim Gingo

Its: President

Agreed to and accepted on January 24, 2011

Eagle Technologies USA

/s/ Gregory Hawkins

By: Gregory Hawkins

Title: Managing Director



FOR IMMEDIATE RELEASE

CONTACT

Visualant, Inc.: Lynn Felsinger
206 903 1351 - Lynn@visualant.net

Investor Relations

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Visualant to Acquire Eagle Technologies USA

Seattle, WA. – January 27, 2011, Visualant, Inc. (OTCBB: VSUL), an emerging leader in authentication systems technology, announced today that it has signed a letter of intent to Eagle Technologies USA (www.eagletechnologiesusa.com) of Brea, California.

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Greg Hawkins, Eagle Co-founder and President said, “We are excited to become a part of the Visualant family of companies and work with them to accelerate our penetration of the marketplace with the Eagle product line.”

Jim Gingo, security industry leader and Visualant board member stated, “We have worked with Eagle and its management team for several years. They are first class professionals. We are very pleased to have them join with us as we provide an even broader range of security and authentication products to our dealers and customers.”

Ron Erickson, Visualant CEO said, “We are thrilled to be able to bring Eagle and its wonderful entrepreneurs into Visualant. With this acquisition, Visualant continues to execute on its acquisition strategy and build its power in the security and authentication marketplace.”

About Visualant, Inc.

Visualant, Inc. (OTCBB:VSUL and www.visualant.net) develops low-cost, high speed, light-based security and quality control solutions for use in homeland security, anti-counterfeiting, forgery/fraud prevention, brand protection and process control applications. Our patent-pending technology uses controlled illumination with specific bands of light, to establish a unique spectral signature for both individual and classes of items. When matched against existing databases, these spectral signatures allow precise identification and authentication of any item or substance. This breakthrough optical sensing and data capture technology is called Spectral Pattern Matching ("SPM"). SPM technology can be miniaturized and is easily integrated into a variety of hand-held or fixed mount configurations, and can be combined in the same package as a bar-code or biometric scanner.

Through its wholly owned subsidiary, TransTech Systems, Inc., the Company provides security and authentication solutions to security and law enforcement markets throughout the United States.

Safe Harbor Statement

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: This press release contains forward-looking statements (within the meaning of Section 27a of the Securities Act of 1933 and Section 21e of the Securities Exchange Act of 1934) regarding us and our business, financial condition, results of operations and prospects. Forward-looking statements in this press release reflect the good faith judgment of our management and are based on facts and factors currently known to us. Forward-looking statements are subject to risks and uncertainties, and actual results and outcomes may differ materially from the results and outcomes discussed in the forward-looking statements as a result of either the matters set forth or incorporated in this press release generally or certain economic and business factors, some of which may be unknown to and/or beyond the control of Visualant, Inc. Specifically, we are exposed to various risks related to our revenue projections, our need for additional financing to support our technology development, the sale of a significant number of our shares of common stock could depress the price of our common stock, acquiring or investing in new businesses and ongoing operations, we may incur losses in the future and the market price of our common stock may be volatile,. Readers are urged not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. We do not undertake, and we expressly disclaim, any obligation to revise or update any forward-looking statements in order to reflect any event or circumstance that may arise after the date of the press release.
